

Summer opportunities at Yale-affiliated startups

A project of the Yale Entrepreneurship Collaborative

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For general questions about this document, please reach out to:

Ben Soltoff

*Environmental Innovation Fellow
Yale Center for Business and the
Environment (CBEY)
Tsai Center for Innovative Thinking at Yale
(CITY)
ben.soltoff@yale.edu*

Patricia Resio

*Assistant Director, Co-Curricular Programs
and Engagement
Yale School of Management Program on
Entrepreneurship
patricia.resio@yale.edu*



<https://www.yourstake.org/>

We show the social and environmental impact of investments. We currently sell our software + data for use the wealth management industry, and are expanding.

ESG Researcher

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: patrick@yourstake.org

Help us expand and improve our ESG data services. Primary responsibilities may include: researching new esg data sets; diligence on data quality; data processing; writing to describe data sets to various stakeholders; designing or implementing new methods for gathering data. Required skills are familiarity with ESG data / impact investing, basic knowledge of public equity investing, empathy for various levels of stakeholders. Standout skills are research experience, coding within data science (Python/R/SQL).

ESG Analyst

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: patrick@yourstake.org

Become an expert at analyzing and reporting on ESG fund performance and company ESG data. Primary responsibilities may include: drawing out analysis from our proprietary ESG dataset, analyzing and reporting on fund performance in relation to our proprietary ESG data, writing articles and reports to various audience about your findings. Required skills are familiarity with ESG data / impact investing, strong knowledge of public equity investing, empathy for various levels of stakeholders. Standout skills are quantitative research experience, exemplary writing skills, ability to communicate complexity in simple terms.



<https://triplebottombrewing.com/>

Triple Bottom Brewing is Philadelphia's fair chance brewery. We opened in September 2019, with a vision that everyone in every community should have the opportunity to craft something great. In addition to crafting great beer, we create good jobs for people overcoming barriers to employment in Philadelphia.

Sustainability Strategist

Timing: Summer 2020

Funding: Not compensated

Location: Remote or Philadelphia, PA

More information: Tess@TripleBottomBrewing.com

Triple Bottom Brewing is hiring a summer intern to advise and execute on our sustainability goals. Priorities for summer 2020 include reviewing our supply chain and advising on where we can find more mission-aligned suppliers and better waste management processes, as well as helping us prepare for our B-Corps assessment in fall 2020.



<https://www.mythermaband.com>

ThermaBand is developing a smart wearable device to provide a personal thermostat to women and their families. We envision a world where temperature is personal and are working to empower people to control their thermal comfort safely and naturally - Your Body. Your Zone.

Marketing and Strategy Intern

Timing: Summer 2020

Funding: Not compensated

Location: Remote

More information: https://drive.google.com/file/d/1HoOOQeB6NCehSB2JL_qv57C_snN7A9-rB/view?usp=drivesdk

We are an early-stage venture, seeking a summer intern with 2+ years of marketing, advertising, or management consulting experience.



Symbrosia

<https://www.symbrosiasolutions.com/>

Symbrosia is developing proprietary technologies to grow at commercial scale the red macroalgae *Asparagopsis taxiformis* as a livestock feed supplement. At a 0.5% inclusion rate in ruminant feed, this tropical red seaweed confers health benefits to cattle and increases productivity while eliminating over 80% of methane emissions. The first customers for commercially raised *A. taxiformis* will be consumer-facing dairy companies seeking to reduce their supply chains' carbon footprint.

Environmental Engineering Intern

Type of role: Internship

Location: Kailua-Kona, HI

More information:

<https://static1.squarespace.com/static/5aedccb7f93fd4603e619724/t/5e28d44ed2e9fa1df80f1520/1579734094856/ENVE+Intern.pdf>

Symbrosia is looking for a summer intern to join us at our Hawaii location. This individual will work to develop a prototype organic carbon reactor to recycle fish waste from commercial farms.



ReRent

<https://www.rerent.co/>

ReRent makes home-sharing on platforms like Airbnb easy for anyone by providing linens, professional cleaning, and managing the process from end-to-end. We eliminate the hassle normally involved in hosting. ReRent is about getting more from what we already have. It's about minimizing waste, and getting more out of our homes through home-sharing, so in turn the world can get more out of its housing.

Business Development Research

Timing: Summer 2020

Location: Remote or New Haven, CT

Funding: Partially compensated

More information: <http://bit.ly/SummerJobs2020RRP4E>

ReRent is seeking to hire a Business Development researcher to provide between 4 and 8 hours per week of support. This position will run from March 2020 to the end of the academic semester with potential to extend into a summer internship. The position is open to Yale undergraduate and graduate students only.

Regulatory Affairs Analyst

Timing: Summer 2020

Location: Remote or New Haven, CT

Funding: Partially compensated

More information: <http://bit.ly/SummerJobs2020RRP4E>

ReRent is seeking to hire a Regulatory Affairs analyst to provide between 4 and 8 hours per week of support. This position will run from March 2020 to the end of the academic semester with potential to extend into a summer internship. The position is open to Yale undergraduate and graduate students only.

ReRent Product Manager

Timing: Summer 2020

Location: Remote or New Haven, CT

Funding: Partially compensated

More information: <http://bit.ly/SummerJobs2020RRP4E>

ReRent is seeking to hire a Product Manager who is passionate about developing innovative solutions and scaling their impact to join our leadership team. As ReRent further develops its technology platform, you will be instrumental in developing our technology strategy, go-to-market, implementation/operations strategy, and hiring strategy. The ideal candidate is and is a self-starter eager to solve challenges both big and small. Prior consulting or product management experience is a plus.

ReRent Venture Associate/Analyst

Timing: Summer 2020

Location: Remote or New Haven, CT

Funding: Partially compensated

More information: <http://bit.ly/SummerJobs2020RRP4E>

ReRent is seeking to hire an MBA/undergraduate interested in gaining exposure to the venture capital industry. Through this position you will build expertise on the process of venture capital firms from the perspective of an early-stage company currently raising capital. You will be responsible for building an investor pipeline and interfacing with venture firms, angels, and other investors in early-stage, high-growth technology companies. This will provide you with firsthand experience of how venture capitalists source deals, conduct meetings with startups, and perform due diligence.

Platform Developer

Timing: Summer 2020

Location: Remote or New Haven, CT

Funding: Partially compensated

More information: alikhah.barclay@yale.edu

This summer ReRent aims to build out its tech platform which coordinates between various types of gig-workers and small businesses. Having completed development of some MVPs built in Python using Flask, ReRent now looks to iterate, adding functionality, improving interface design, and integrating this code into a unified codebase using the Django framework. ReRent is seeking developers passionate about real world impact and creating tools that can provide automation and simplification for many small businesses in a time where help is needed.



RENEWAL MILL

www.renewalmill.com

Renewal Mill is a next generation ingredient company that upcycles byproducts from food manufacturing into premium ingredients and products. Our model allows us to reduce global food waste and increase affordable nutrition in our food system. Our first ingredient, okara flour, is made from the soybean pulp generated when soymilk is made. We also use our ingredients in our own CPG line of products. Starting with okara, Renewal Mill is on a journey to create a new circular economy of food.

Sustainability Associate

Timing: Summer 2020

Funding: Partially compensated

Location: Remote

More information: claire@renewalmill.com

Renewal Mill is seeking a summer Sustainability Associate to help us quantify and communicate our environmental impacts to consumers. As an upcycled food company, we provide environmental benefits by keeping food byproducts in the food system. We are looking to quantify these benefits and develop communication tools to convey this information to both the other food companies we work with (who use our ingredients) as well as our own direct customers (who purchase our finished products).

Sales & Marketing Associate

Timing: Summer 2020

Funding: Partially compensated

Location: Remote

More information: claire@renewalmill.com

Renewal Mill is seeking a summer Sales & Marketing Associate to help plan the growth of our own branded CPG line. We currently craft four products using our upcycled ingredients and are poised to expand our sales reach in the coming months with a launch at Whole Foods and on several online platforms, including Thrive Market and Good Eggs. Specifically, we are looking to understand our most effective sales channels and the ROI on marketing spend per channel. The position would involve data analysis of sales data to date and research on the best ways to reach our customer.



www.qisuperfoods.com

Qi Foods, LLC aims to bring traditional East Asian superfoods to the Western market through a brand that educates consumers about these foods, its flavors, and holistic health concepts. The first product line is a naturally sweet beverage line made with East Asian superfoods and produced with a sustainable and transparent supply chain.

Marketing and Strategy Intern

Timing: Summer 2020

Location: Remote/Flexible

Funding: Not compensated

More information: tiffany@qisuperfoods.com

The Marketing and Strategy Intern will work with the founder to develop and implement Qi Foods' marketing efforts. Responsibilities include:

- Market research to inform brand direction and overall positioning in the marketplace
- Development of a digital engagement strategy
- Design and development of the overall brand, including collateral materials to be used in packaging, web design and social media
- Go-to-market and product launch strategy development
- Determine marketing and distribution channels



www.pills2me.com

Pills2Me is a platform that helps connect the elderly and immunocompromised with drivers to help pick up and deliver their medications to their doorsteps. Our goal is to help the vulnerable stay at home and maintain social distancing while still having access to their medications. We are expanding our services and plan to continue operating well beyond the pandemic.

Branding and Marketing Intern

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: leslie.asanga@yale.edu

We are looking for an intern to help with branding and marketing. We have developed an "Instacart for medications" mobile app and would need help with branding and developing a marketing strategy. We are fully operational in New Haven and neighboring cities and will be launching in Las Vegas in two weeks. Anyone interested should contact me for more information about this position.

Project XX

Our goal is to inspire young women to adapt their skills to solve the world's healthcare problems and to support them in their entrepreneurial endeavors. It's a central forum for young women to learn about important targets for an improved healthcare system and engage with entrepreneurs and investors that are pursuing solutions in those areas.

Web Designer / Social Media Manager

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information:

<https://docs.google.com/document/d/13jZABgFbC2HEbOhGh5Xciu8FC6OAwXbbqGBtcCcSKp0/edit?usp=sharing>

- Create a scalable, responsive, and interactive website
- Content creation and engagement on various social media accounts, such as Instagram and LinkedIn

OnePointFive

www.opf.degree

OnePointFive is an innovation-focused sustainability advisory and technology startup, focused on keeping global warming below 1.5oC from pre-industrial times. OnePointFive helps corporate clients to transition into the future of doing business, where sustainable growth and profits will require new approaches. Through consulting expertise with large corporations to small and medium businesses, OnePointFive will help transition clients into the 22nd Century (post-COVID-19) way of doing business – providing robust data and cost-effective sustainability solutions powered by technology.

Summer Associate: Sustainability Strategy & Research

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: https://drive.google.com/file/d/1e1Oo3x_gY9gljpGWDslyCXyl0-8UkSn0/view

OnePointFive will be launching in New York this summer, and needs a sustainability strategy and research summer associate. The role will have two main areas of focus:

- 1) Competitor, market, and industry research – Establishing the competitor landscape, estimating market size, finding sustainability consulting opportunities by sector/function, helping to innovate on existing sustainability consulting offerings
- 2) Climate change data & technology solutions research – Finding sources of climate change data relevant/valuable for businesses to evaluate climate finance risks/opportunities, finding and playing around with existing sustainability software and technology solutions



MERRY GO ROUNDS

shopmerrygorounds.com

Merry Go Rounds is a children's resale marketplace that makes shopping for kids more circular, sustainable, and fun. We sell curated, high-quality new and used kids' clothing, toys, books, and gifts through an online store, virtual personal shopping, brick-and-mortar shops, and a subscription box service. Our mission is to improve the experience of shopping secondhand, change people's perception of resale, and reduce the environmental impact of children's goods.

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: <https://drive.google.com/file/d/1-2-F2QWOYLSeG8EgyfOdCuqwQF9ssFZz/view>

We're looking for an MBA intern for Summer 2020 to help the CEO and co-owner, Melissa (SOM/FES class of 2020), with a number of strategic initiatives. As a growing small business, we have many different projects that we're working on this summer, and are happy to work with you to determine which ones are most relevant to your interests. We need help in lots of areas and can be flexible on where you'd plug in. Ideally, we're looking for someone who can be a true thought partner and sounding board to the CEO.

MYST Energy

MYST Energy is a health focused energy drink offering consumers a healthier and more effective energy option.

Branding and Marketing Intern

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: brandon.peterson@yale.edu
<https://som-yale.12twenty.com/jobPostings#/jobPostings/31999904191629?userTypeId=4>

kelewele

<https://www.kelewenyc.com/>

Kelewele LLC. Kelewele is a cultural lifestyle brand reimagining plantains. In our commitment to connect the African diaspora through food, culture and innovation, we use plantains, a globally recognized diasporic and sustainable plant to make familiar, yet innovative healthy and affordable foods protected by copyright secret.

Multiple roles

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: https://drive.google.com/drive/u/2/folders/1ta2U9vsExTJvNO-TtdTRIOE_Kw1T1akc

Kelewele is looking for help in multiple areas—Branding & Marketing, Fundraising, Operations, Social Media, and Supply Chain.



<https://www.keadom.com/>

Keadom is a Business Intelligence platform that allows user to surf lots of data using natural language by providing a simple and enjoyable user interface. Also, the platform significantly reduces the time it takes to get from data to insights because is passive, effortless, and requires little to no training, allowing users to become consumers of data instead of producers.

Marketing and Strategy Intern

Timing: Summer 2020

Location: Remote

More information:

https://drive.google.com/file/d/1e62qbOdfo_aFkQmLD4rht0cVeAHOieG_/view

As a member of Keadom, you will have the opportunity to make an impact from day one. We are an early stage startup and will place you in one or multiple roles depending on your preferences and what you want to get out of this opportunity.

Possible roles are:

- Branding and Marketing
- Fundraising
- Product Development
- Sales



The Green Lizard is an early-stage startup that creates a universal rating system to compare products across industries (from apparel to electronics to personal care) on a sustainability and climate scale to provide consumers with data-based, digestible information and incentivizes them to make better choices through online shopping verticals.

Product Sustainability Intern

Timing: Summer 2020

Location: Remote

More information: lizzie@greenlizard.co

The Green Lizard is looking for someone who is passionate about educating consumers on their personal environmental footprint. The ideal candidate has experience and interest in corporate sustainability, lifecycle assessments and circular economy, and general business planning. As the first hire on the team, this person would get a unique experience in helping launch a startup. They would specifically lead the research on existing rating systems and the ideal requirements needed to compare products by speaking with industry and sustainability experts.



www.grantascosmetics.com

We make natural, vegan cosmetics that come in completely biodegradable packaging. For every product we sell, we plant one tree. Our mission is to provide sleek, elegant products for women who want to lessen the environmental impact of their beauty consumption.

Marketing and Branding

Timing: Summer 2020

Funding: Not compensated

Location: Remote

More information: lillian@grantascosmetics.com

Grantas is officially launching our first product line in July 2020, and we're looking for a team of talented, curious individuals to guide the company's successful launch. As marketing and branding intern, you will:

- Develop and implementing marketing strategy for July 2020 launch
- Provide a voice and inspiration for brand development
- Develop marketing materials for Instagram, Facebook, and other online channels
- Identify and pursuing key retail partnerships to strengthen brand development
- Provide input and guidance on future branding of in-development Grantas products

Research and Development

Timing: Summer 2020

Funding: Not compensated

Location: Remote

More information: lillian@grantascosmetics.com

Grantas is officially launching our first product line in July 2020, and we're looking for a team of talented, curious individuals to guide the company's successful launch. As research and development intern, you will:

- Develop the next generation of Grantas products, based on the principles of green chemistry
- Analyze supply chain gaps and design formulas based on supply chain resiliency and sustainability
- Conduct usage tests with focus groups and refine formulas based on feedback

Operations and Strategy

Timing: Summer 2020

Funding: Not compensated

Location: Remote

More information: lillian@grantascosmetics.com

Grantas is officially launching our first product line in July 2020, and we're looking for a team of talented, curious individuals to guide the company's successful launch. As operations and strategy intern, you will:

- Develop and guide strategy for the July 2020 Grantas launch
- Analyze key risks and opportunities for Grantas over 1-year and 5-year time horizons
- Develop inventory management system for Grantas products

- Analyze key supply chain risks and develop contingency plans for supply chain disruptions



<https://www.forestedsfoods.com/>

Forested Foods is a specialty foods venture that combats deforestation by working with forest communities - starting in Ethiopia - to sustainably grow and market distinctive forest based products. Forested Foods launched with Maryiza, a line of single-origin honeys from Ethiopia's indigenous tree flora.

Digital Engagement and PR Intern

Type of role: Internship

Location: Remote

More information: ariana.day@forestedfoods.com

This role will work with the founder to develop, implement, and monitor the progress of Maryiza's marketing and communications efforts. Responsibilities include:

- Brief market research to inform Maryiza's digital engagement strategy, including influencer and brand partnership collaborations
- Manage Maryiza's Instagram account, with support of the Marketing Director
- Author various communications, including but not limited to: blog posts, marketing/promotional materials, other outreach communications as needed by the Marketing Director
- Support Marketing Director with other activities, such as sales meetings, kickstarter campaign planning, and public relations efforts.

Operations Intern

Timing: Summer 2020

Location: Remote

Compensation: Not compensated

More information: ariana.day@forestedfoods.com

The Operations Intern will work with the Operations Director on product and supply chain development, as well as assist with other logistics planning. Responsibilities include:

- Product packaging in New York City
- Research and make recommendations on how to improve operations (i.e. jarring, packaging equipment investments)
- Research and make recommendations on honey product design, notably box design to minimize waste while improving the aesthetics and customer experience of unboxing
- Support Operations Director with other activities, such as logistical planning for Maryiza and Forested Foods' tentative March brand launch as well as future honey and spice imports.

Fundraising and Business Development Intern

Timing: Summer 2020

Location: Remote

Compensation: Not compensated

More information: ariana.day@forestedfoods.com

The Fundraising and Business Development Intern will work with Founder on preparing for the company's pre-seed friends and family round, pipeline development of appropriate venture capital funds, as well as track and help the Founder author and pursue various philanthropic and grant opportunities. Responsibilities may include: pitch deck refinement, financial model refinement, developing/maintaining investor pipelines and grant pipelines, drafting and supporting grant writing.

Sales and Brand Partnerships Intern

Timing: Summer 2020

Location: Remote

Compensation: Not compensated

More information: ariana.day@forestedfoods.com

The Sales and Brand Partnerships Intern will work with Founder on developing both a sales and brand partnerships strategy for Maryiza, the company's flagship single-origin honey line as well as pitch potential buyers and partners. Responsibilities may include: rapid strategy development, designing and building systems to track and manage our pipeline of sales targets, customers, and brand partner targets, as well as conduct sales analysis and lessons learned to inform our greater marketing strategy.

FLUID-SCREEN 

<https://www.fluidscreen.com/>

Fluid-Screen is revolutionizing the way to analyze bacteria, challenging the status quo, bacterial culture, that has been a standard for quality assurance in the pharma industry for over 130 years.

Business Management Associate

Timing: Summer

Location: Remote

Funding: Limited compensation

More info: cherie@fluid-screen.com

The position will be assisting the CFO in managing numerous strategic as well as day to day activities. Strategic efforts will include assisting and learning how to prepare a startup for Series B fundraising, investor relations and market research. More tactical efforts will include building financial models and deck presentations.



www.fireoxfoods.com

Fire Ox Foods ' (formerly Zoni Foods) mission is to make it easy for people to eat delicious, nourishing plant-based food made from clean, simple ingredients. The company makes frozen, plant-based meal products for busy, health-conscious millennials. The company's first products are a line of delicious, single-serve, vegetable-based frozen meals. The company also makes a line of delicious, Plant Sliders, which are small vegan and gluten-free veggie burgers. Fire Ox will make their products available to consumers in retail stores and eventually, online. Fire Ox is a startup with headquarters in New Haven, CT. It was founded by an SOM/FES alum, Zoë Geller, and a Yale College alum, Jason Yang.

Fire Ox Foods Marketing Strategy Intern

Timing: Summer

Location: Remote or NYC or New Haven

Funding: Not compensated

More info: zoe@fireoxfoods.com; jason@fireoxfoods.com

We are looking for a student to assist us with our marketing strategy. The company is re-launching its frozen meals into stores in Connecticut and New York City this spring and summer with a focus on driving in-store velocity. Our target consumers are busy, health-conscious millennials. Our goal is to raise brand awareness of Fire Ox among our target consumers in the New England region with the ultimate goal of driving in-store sales and brand loyalty. The intern will be responsible for creating innovative marketing and media tactics to raise brand awareness. The process should consider our

brand, target consumer and current and future marketing budget alongside other food and non-food brands' marketing strategies. We will work together regularly to evaluate these ideas and push to implement them where possible. These tactics may include everything from traditional PR to tasting events to social media strategies. The world is your oyster!

Fire Ox Foods Sustainable Packaging Intern

Timing: Summer

Location: Remote or NYC or New Haven

Funding: Not compensated

More info: zoe@fireoxfoods.com; jason@fireoxfoods.com

We currently use a PLA-lined compostable tray made from sugarcane bagasse and wheat fiber to package our frozen meals. We are looking for an FES student to analyze the environmental impacts of the production, distribution, and disposal of the trays and compare those category impacts to other trays suitable for frozen meals. The student will be responsible for analyzing key environmental metrics including water, CO₂, waste, and toxicity. We currently use a 100% recycled paper carton from Neenah Paper to package our meals. The student would be responsible for evaluating Neenah's paper sourcing practices and pricing. If student is interested, they could also work with founders on an upcycled packaging / product development innovation project for their line of Plant Sliders.

Fire Ox B Corp Impact Assessment Internship

Timing: Summer

Location: Remote or NYC or New Haven

Funding: Not compensated

More info: zoe@fireoxfoods.com; jason@fireoxfoods.com

Fire Ox is looking for a student to assist us in preparing for the B Corp Certification Assessment process. The student will be responsible for outlining what we need to do in order to pass the assessment. The student will research best corporate practices and policies as it pertains to the questions in each of the assessment's impact areas which include governance, workers, environment, community, and customers (e.g. employee handbook, code of ethics, environmental impact reporting, etc). The student will propose specific corporate practices, policies, and strategies for Fire Ox to implement in order to pass the assessment as well as to reduce our environmental impact and improve the impact our business has on employees and communities. These recommendations should consider our current business model, internal resources, and operational constraints.



Floe is an MIT and Yale cleantech startup developing a smart solution to prevent the extensive, costly water damage caused by ice buildup on buildings' roofs in the winter. Our goal is to ultimately disrupt the stagnant global deicing market, a \$25B+ industry in the US alone.

Marketing & Sales Internship

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: david@floesafe.com

We are recruiting an MBA student with a marketing and/or sales background who can help shape and solidify our marketing strategy this summer as we move towards launch. Individuals with experience in either D2C or channel sales are encouraged to apply. Depending on performance this summer, there is potential to ultimately transition into the role of CMO. Outside of work on the venture, the student could participate as part of the Team in the MIT delta v accelerator's programming and mentorship sessions, as well as network with MIT/Harvard founders. Both the program and our operations will be entirely remote. We would prefer students who are able to work on an EST work schedule. To apply, please send us your CV, as well as a short cover letter (max. 500 words) highlighting your relevant experience and why you are interested in the role.

Sustainability Analyst Internship

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: david@floesafe.com

We are recruiting a FES student to lead Floe's efforts on sustainability. Firstly, they will expand upon a previous analysis to quantify our cleantech product's direct and indirect impacts on the environment compared to benchmark solutions. Once complete, the student will develop strategies to further minimize our system's ecological footprint. We are looking for a driven individual who is seeking a summer project that combines analytics and creativity. Those with experience in evaluating the sustainability of innovative technologies are encouraged to apply. Our operations will be entirely remote this summer. We would prefer students who are able to work on an EST work schedule. To apply, please send us your CV, as well as a short cover letter (max. 500 words) highlighting your relevant experience and why you are interested in the role.



www.ennuityholdings.com

We are inventing an annuity-like energy services contract using the characteristics of solar to provide residential energy consumers with a different way to buy renewable energy. Our “ennuity” provides customers with renewable electricity for several years in return for an upfront payment and no further monthly energy bills. This zero-bill guarantee makes it easy for customers to understand their savings and ROI, which we can show are better than a conventional investment in rooftop solar.

Summer 2020 positions have been filled, but please send a note to nisha@ennuityholdings.com if you would like to stay informed about future opportunities.

Elēkrön

www.elekron.org

Simplifying access to sustainable building designs in Mauritius. We integrate passive design features with smart cleantech to develop net zero energy building designs for different markets. We then productize these designs and do minor customizations for each application.

Sustainable Real Estate Development intern

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: hemdeep.dulthummon@yale.edu

Intern will lead the development of a type net zero energy building in Mauritius.

- Find financially viable market in Mauritius for a type of building (e.g 3-story mixed-used building)
- Develop user personas & understand their needs
- Sketch concept that will get to net zero energy while meeting user needs
- Model in 3D (Revit preferred)
- Optimize energy usage through daylighting and electrical lighting analysis

- Perform energy modeling (training materials provided) and adjust design until net zero energy is achieved
- Innovate to reduce cost of building and countermeasure implementation challenges
- Develop pro forma by researching local financing mechanisms



www.designed4resilience.org

Create and support curriculum for community problem solving, climate change, and life design.

DesignEd 4 Resilience Summer Project

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: maggie@designed4resilience.org

Collaborating with allies in Puerto Rico, I am currently developing curriculum that uses design thinking to engage teachers, students, families and communities in authentic problem solving. Students who develop their own and shared efficacy (confidence and control to bring about change) gain resilience and are better able to heal from disaster and co-create climate innovations. I need a thought partner who shares my belief that education is the most powerful key to transformation, both personal and societal, and familiarity with design thinking. Graphic design, Spanish and tech sense nice but not essential.



www.dawntreadercapital.com

Dawn Treader Capital is a recently formed, investor-backed search fund seeking to identify, acquire, and operate a successful existing private company.

Search Fund Summer Associate 2020

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: <https://drive.google.com/file/d/1Yd66GjEhXM4HNBV-uHtRutlTIDfodGff/view>

Dawn Treader Capital is looking for a Summer Associate who is eager to try new things and own diverse projects who will join the team and play a crucial role in building momentum for the fund.



<https://www.ctrltrial.com/>

CtrlTrial accelerates the patient screening process for clinical trials by automated analyzing clinical trial protocols, patient electronic health records, genomics data, and real-world data.

Business Strategy Summer Associate

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information:

https://drive.google.com/file/d/19Nk0YtmwRO7X4_TwSqwyCCkXz9wNTcMm/view

This role will work closely with the founding teams and advisors to layout the go-to-market strategy that will shape the future of clinical trial patient recruitment.

Responsibilities include:

- Outreach to hospitals and sponsors to understand their purchasing process
- Validate the business model and develop the go-to-market strategy
- Develop a customer pipeline and pricing strategy
- Facilitate the daily operation, investor meetings, and pilot studies



Blue Sky Analytics

<https://blueskyhq.in/>

Blue Sky Analytics (BSA) is a geospatial data intelligence startup providing deep data analytics for environmental monitoring, ESG due-diligence and climate risk. Environmental monitoring today is done either manually or through IoT monitors. Both these methods provide not only

expensive but also low-resolution data. We use satellite data and AI to provide high resolution data for 1/100th of the cost. We are incubated at MIT Solve and Copernicus Master's Program organized by European Space Agency

Program Manager for electric mobility in India

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: career@breezo.in

We are looking for a Program Manager to organize and coordinate programs around Electric Mobility in India. You will also oversee the progress of operations in terms of the product we develop in the coming months. The ideal candidate will be an excellent leader and will have experience in managing staff of different disciplines to produce results in a timely manner. They will also be able to develop efficient strategies and tactics. The goal is to ensure that all programs deliver the desirable outcome to our organization.

Community Manager to create climate awareness webinars in India

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: career@breezo.in

We are looking for a Community manager to join our team. If you are a tech-savvy professional, experienced in social media, PR and promotional events, we would like to meet you. Our ideal candidate should have exceptional oral and written communication skills and should be able to develop engaging content. You should be a 'people person' with great customer service skills and the ability to moderate online and offline conversations. Ultimately, you should be able to act as the face and voice of our brand and manage all community communications. You should also have great organizing skills.

Community Manager to create climate awareness webinars in India

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: career@breezo.in

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and offline conversations. Ultimately, you should be able to act as the face and voice of our brand and manage all community communications. You should also have great organizing skills.

GIS Analyst

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: career@breezo.in

We are looking for multi-skilled candidates with a quantitative background for the position of GIS Analyst. You will be responsible for discovering patterns and trends through spatial mapping, developing mapping applications and tools and managing a digital library of geographic maps in various file types, among other responsibilities. You will need to explain geographic trends and findings from your analyses to the business team as well as clients, requiring excellent written and verbal communication.

Data Scientist

Timing: Summer 2020

Location: Remote

Funding: Partially compensated

More information: career@breezo.in

Responsibilities: (a) Develop the data-frames necessary for the projects by merging and cleaning data from multiple sources; (b) Develop training and cross-validation data sets for machine learning algorithms; and (c) others responsibilities can be discussed.

Technical Skills - Python/R , Hadoop Platform/Apache Spark, SQL Database/Coding, ML skills like Supervised machine learning, Unsupervised machine learning, Time series, Natural language processing, Outlier detection, Computer vision, Recommendation engines, Survival analysis, Reinforcement learning, and Adversarial learning.

ALTA MARA

www.altamarabeauty.com

Alta Mara is a skincare brand that aims to use Green Chemistry to create sustainable skincare. With Green Chemistry, we can ensure a safe supply chain and safe products while allowing for innovations that make clean beauty function better.

Sales & Marketing Strategy Associate

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: alina@altamarabeauty.com

Alta Mara is looking for a motivated self-starter interested in applying their marketing expertise and passion to sustainable, scientifically-driven skincare. Our ideal candidate would have in-depth knowledge and expertise in the consumer, competitor and retail space related to beauty. This team member would be an integral player in creating innovative products, driving results in customer and retailer reach and re-thinking the customer experience.

Alta Mara's Sales & Marketing Strategy Associate will be tasked with brand development strategy, planning upcoming product launches (we are currently developing a moisturizer that will be followed by a serum), creating campaigns, conducting sales channel, competitor and consumer analyses, and managing our marketing budget.

We hope to have at least two new products launched by the end of the summer with digital and retail partnerships that would greatly impact Alta Mara's growth and reach of consumers looking for healthy, effective skincare alternatives.

This is a remote summer-long position with negotiable start and end dates. We are flexible in terms of part-time vs. full-time work. The position is unpaid but is eligible for the SOM Small Business Grant.

Venture Associate

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: alina@altamarabeauty.com

Alta Mara is seeking an ambitious individual that thrives in working at a fast pace to help raise capital for our sustainable and scientifically-driven skincare brand. Our ideal candidate would have in-depth knowledge and expertise in early-stage startup fundraising. They should also be passionate about the value of creating more sustainable consumer products. Fundraising in the beauty space is not necessary but is a plus. This team member would be an integral player in scaling up the company, ensuring the ideal budget for success, and reaching our financial goals.

Alta Mara's Venture Associate will be tasked with researching accessible capital relevant to the stage of our company (grants, accelerator programs, pitch competitions, etc.) with a focus on demonstrating our KPIs, creating a competitive strategy for the funding application processes, brainstorming and researching new avenues of raising capital, and consulting us on capital we should and should not accept. The Venture Associate may also work with Finance to understand runway and how it relates to our funding ask.

We hope to have at least two new products launched by the end of the summer with a clear vision of capital requirements for influential campaigns, key partnerships that promote Alta Mara and drive our sustainability initiatives, and future R&D. We also hope to raise initial fund goals by the end of the summer to further accelerate our growth.

This is a remote summer-long position with negotiable start and end dates. We are flexible in terms of part-time vs. full-time work. The position is unpaid but is eligible for the SOM Small Business Grant.

Finance Strategy Associate

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: alina@altamarabeauty.com

Alta Mara is seeking a collaborative individual with strong communication skills to lead our financial planning, analyses and budgeting. Our ideal candidate would have experience in progressive financial planning & analysis and reporting experience at Consumer Packaged Goods (CPG) companies with a passion for sustainably-driven CPG. This team member will be an integral player in strengthening our financial model, providing context and insight for our financial decision makers, and cultivating cost-effective goals.

Alta Mara's Finance Strategy Associate would be tasked with restructuring our 5 year financial projection plan, creating strategies on how Alta Mara can plan for and execute necessary milestones to stay within this plan, revising and managing our budget, overseeing development of strategic planning, budgeting, and reporting to ensure optimal utilization of financial resources, and developing and implementing a plan for driving earnings optimization and process improvement.

We hope to have a clear vision of set goals and expectations to reach faster and higher financial growth and attain a 10% revenue increase month-over-month by the end of the summer. Furthermore, attaining these goals can lead to more opportunities with partners that can help drive our sustainability initiatives.

This is a remote summer-long position with negotiable start and end dates. We are flexible in terms of part-time vs. full-time work. The position is unpaid but is eligible for the SOM Small Business Grant.

Media and Comms Associate

Timing: Summer 2020

Location: Remote

Funding: Not compensated

More information: alina@altamarabeauty.com

Alta Mara is seeking an enthusiastic and motivated individual that is interested in helping promote our sustainable, scientifically-driven skincare to a wider audience while building and maintaining a positive image for our company. Our ideal candidate has excellent written and verbal communication skills with an ability to pitch to different media in the beauty space. This team member will be an integral player in helping Alta Mara build stronger relationships with consumers, retailers and media.

Alta Mara's Media and Comms Associate will be tasked with establishing and maintaining relationships with consumers/ the Alta Mara community and media partners, promoting Alta Mara through press releases, planning PR packages, creating brand messaging that can influence customers to purchase products and press to feature products in publications, and managing our social media content. We are currently developing a moisturizer that will be followed by a serum. Prior to carrying out tasks, the Media and Comms Associate will help plan the PR budget.

We hope to have at least two new products launched by the end of the summer with digital and retail partnerships that would greatly impact Alta Mara's growth and reach of consumers looking for healthy, effective skincare alternatives.

This is a remote summer-long position with negotiable start and end dates. We are flexible in terms of part-time vs. full-time work. The position is unpaid but is eligible for the SOM Small Business Grant.